



America's premier innovator, designer and manufacturer of high performance wire and cable with a 60-year history of providing solutions to the toughest problems in the world's most extreme environments. We excel at developing customized products, utilizing our cross-linked irradiation technology, that meet power, signal and data transmission needs—no matter how demanding the challenge—while exceeding standards for quality, durability and safety.

PRODUCT DESIGN ENGINEER

Position Summary/Objective

The Sales Engineer will be responsible for growing and developing our product groups to include automotive, commercial vehicle, industrial, rail, transit, data, and military products.

Essential Functions

- Analyze the market for new and existing product potential
- Develop go-to-market strategy
- Create and implement market plans
- Coordinate new product development
- Coordinate outside compliance approvals
- Work with R&D to develop new compounds
- Create product drawings
- Prepare product cost
- Develop price sheets
- Prepare engineered quotations
- Specify and procure raw materials for new products
- Develop product literature

Competencies

- Polished written and verbal communication skills; excellent presentation skills
- Proficiency in Microsoft applications - Excel (proficient, Power User), Word, Outlook, PPT, Project
- Proficiency in CAD (Computer Aided Design) – AutoCAD, Inventor or Solidworks
- Solid technical aptitude, and strong research and analytic skills
- Ability to multi-task and prioritize effectively, strong time management skills
- Ability to travel, domestic and international

Supervisory Responsibility

This position has no supervisory responsibilities.

Physical Demands

- Prolonged periods of sitting at a desk and working on a computer.
- Must be able to lift 15 pounds at times.

Position Type and Expected Hours of Work

This is a full-time position. Days and hours of work are Monday through Friday, 8:00 a.m. to 5:00 p.m., 40 hours per week. Occasional evening and weekend work may be required as job duties demand.

Travel

Some travel is expected for this position.

Education and Experience:

- B.S in Engineering or Science